



Position: Vice President, Global Operations and Distribution

Who we are:

Krystal Biotech (NASDAQ: KRY5) is a gene therapy company based in Pittsburgh, Pennsylvania. We are developing innovative and transformative gene therapy medicines to dramatically improve patient lives affected by debilitating skin diseases. We work to accomplish this goal through scientific innovation, operational excellence, and the belief that “nature operates in the shortest way possible” (Aristotle).

You can learn more about Krystal Biotech, Inc. at www.krystalbio.com

Our vision:

We strive to be the leader in the development of novel and proprietary “off-the-shelf” gene therapy products to fight some of the world’s most serious skin diseases.

Our mission:

To develop transformative, innovative, and science-based HSV gene therapy products and processes to dramatically improve people lives.

Job Description Summary:

Reporting to the Chief Commercial Officer, this individual will be a key hire responsible for building from the ground up a high performing organization to support global business operations and distribution. This person will serve in a leadership capacity helping to oversee market research, analytics, commercial data and systems, training, promotional events management, and creation of effective and efficient operational procedures. This person will also be integral in collaborating with the cross functional teams to drive decisions around global supply chain and distribution.

Specific responsibilities include, but are not limited to:

- Work with cross functional teams to understand team requirements and ensure operations strategy is appropriate for the company needs.
- Understand and identify commercial data infrastructure requirements and oversee implementation of required systems
- Work with country and global marketing teams to direct market research and analytics functions to gather proper insight and data collection
- Collaborate with cross functional teams to outline distribution options globally, and support implementation of a model that will ensure high quality and efficient global supply chain. Identify, qualify, and negotiate contracts with vendors as required.
- Understand domestic and global regulatory requirements and ensure compliance across operational and distribution programs.
- Develop training programs to support commercial teams to optimize product launches
- Oversee promotions and event management to educate external customers
- Collaborate with commercial teams to develop and monitor key metrics outlining execution and performance.

The ideal candidate is/has:

- 10+ years of experience in Pharmaceutical or Biotech industry with 5 years of experience in an Operations leadership capacity
- Self-motivated, and highly energetic individual that will thrive in an entrepreneurial, fast paced environment and is results oriented.
- Bachelor's Degree. Advanced Degree Preferred.
- Experience with pre-launch products as well as existing market products
- Strong leader/people manager and team player
- Strong data and analytical background, with the ability to interpret data to develop recommendations
- Excellent communication skills with the ability to work with a variety of internal and external stakeholders

All interested applicants are required to submit their CV/Resume and Cover Letter to jsuskin@krystalbio.com. Please note, applications submitted without resumes and cover letter will not be accepted.

Krystal Biotech, Inc. is an Equal Employment Opportunity and Affirmative Action Employer. Qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender perception or identity, national origin, age, marital status, protected veteran status, or disability status. Headhunters and recruitment agencies may not submit resumes/CVs through this website or directly to managers. Krystal Biotech, Inc. does not accept unsolicited headhunter and agency resumes. Krystal Biotech, Inc. will not pay fees to any third-party agency or company that does not have a signed agreement with Krystal Biotech, Inc.